

## Life Cycle Costs:

<p><b>Phase 1 - Software Selection Process:</b></p> <table border="1"> <thead> <tr> <th>Item:</th> <th>Costs:</th> </tr> </thead> <tbody> <tr> <td>Team Preparation</td> <td></td> </tr> <tr> <td>Plan Preparation</td> <td></td> </tr> <tr> <td>Evaluation and Negotiation</td> <td></td> </tr> <tr> <td>Visits/Travel</td> <td></td> </tr> <tr> <td>Consulting Costs</td> <td></td> </tr> <tr> <td>Other</td> <td></td> </tr> </tbody> </table>	Item:	Costs:	Team Preparation		Plan Preparation		Evaluation and Negotiation		Visits/Travel		Consulting Costs		Other		<ul style="list-style-type: none"> <li>- Cost of time spent creating and preparing a team for the process.</li> <li>- Cost of time spent creating the plan/budget, requirements, and demo scripts.</li> <li>- Cost of time spent by the team during demo's, reference checks, negotiations.</li> <li>- Cost of consulting firms if required.</li> <li>- Costs for time <b>NOT</b> spent on other corporate responsibilities by team members. (Does the company have resources to do this? Can it afford to have team members devoting a quantity of time for 2-4 months vs. working on other corporate goals and objectives?)</li> </ul>								
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